



Yacht Management



















Crewing

New Applicant

Payroll

Procurement

eConnect

HSEQ

QDMS

Certification

Insurance







Financial Reporting



Maintenance













*smart*Ops

LiveFleet

Mobile Apps

























PAL eXtrack

Checklist Approval

Seafarer Portal

Ticketing LiveFleet









QDMS WIKI





Yacht Management



Comprehensive Yacht Management:

Advanced maintenance, drydock planning, and meticulous crew management ensure robust foundational support



Inventory and Financial Oversight

Streamlined management of technical inventories and financial operations to enhance efficiency and control



Safety and Compliance

Emphasizes health, safety, environmental, and quality standards through comprehensive HSEQ management



Digital and Eco-friendly Operations

Adoption of paperless processes and digital transformation for operational efficiency and sustainability



Performance Monitoring

Optimized vessel operations, by analyzing yacht performance insights and analytics



HR & Payroll 8

Crewing

Centralized management of activities and data of seafarers onboard and ashore

Seafarer Portal

Track, monitor, and communicate with your vessel anytime, anywhere

New Applicant

Quickly manage seafarer applications and recruitment processes

Payroll

A dynamic and advanced payroll processing system for managing multi-national, multi-currency transactions and payroll calculations for the crew onboard

Sea Roster

Manages onboard requirements for crew work - rest hour regulations, ensuring crew safety

Ticketing

Travel management solution for travel agents and their customers via desktop





Centralized system to manage the activities and data of both seafarers working onboard and ashore. Manage employee contracts, payrolls, documentation, training, claims, expenses, and activities. Track activity year-round for salary and fee-based employees.

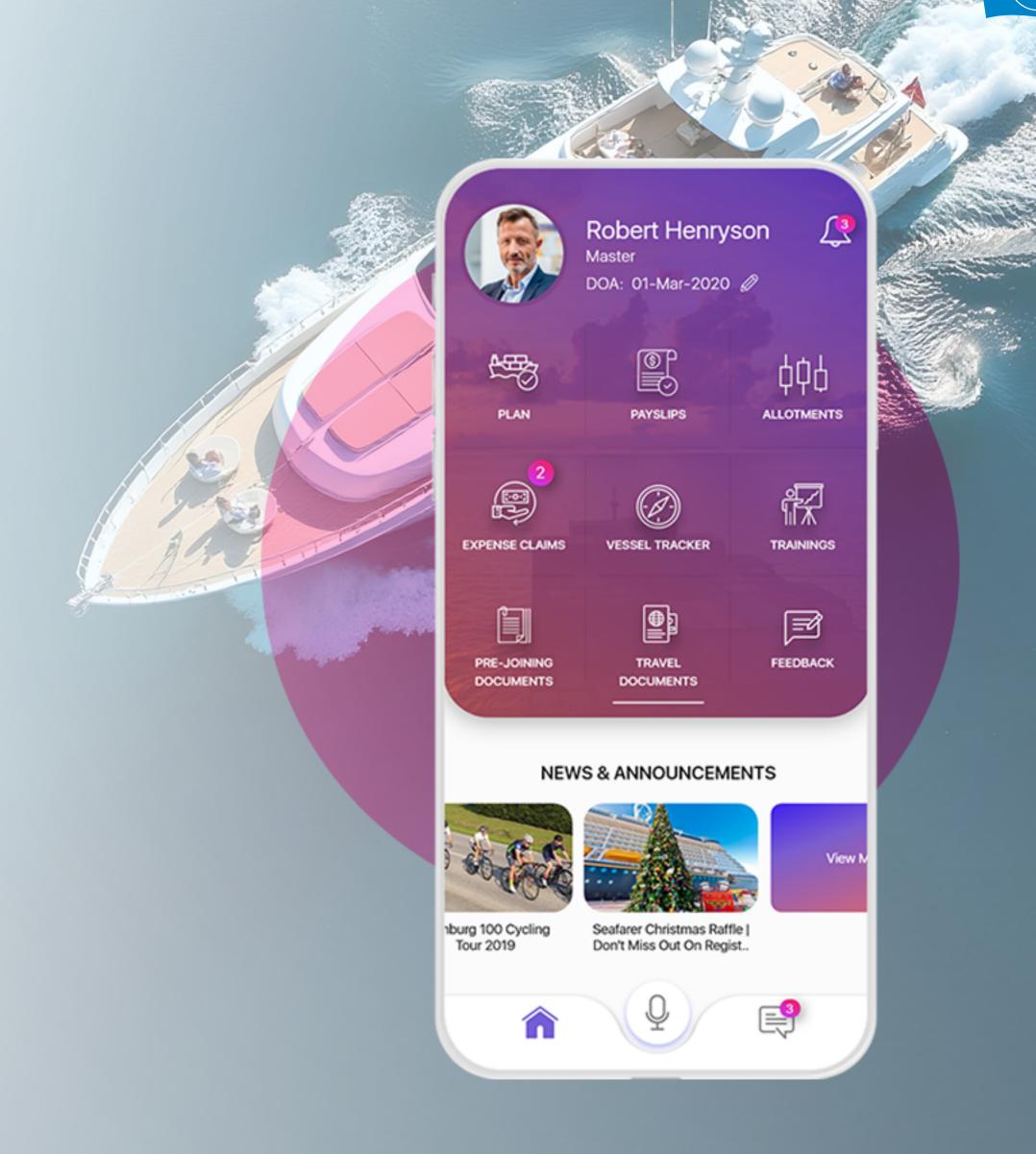
- Cloud-centric workforce management supported with mobile apps to track overall crew details anywhere, anytime
- Exchange quotations and PO budgets
- Crew management made seamless via Applicant portal, with consistent data integration to other modules like Crewing, Ticketing, Sea Roster, Payroll, Voyage, Procurement, Accounts, Insurance, Catering, and Seafarer portal
- Custom dashboards with dynamic views for quicker analysis and more efficient decision making
- Integration with third party vendor systems like Seagull, Videotel,
 OCIMF, Q88, and various other systems for effortless data processing
- Access comprehensive graphical planning of seafarers as per vessel requirement document checks. Provision to select crew based on management requirement and Owner specifications





Track, monitor, and communicate with your vessel anytime, anywhere

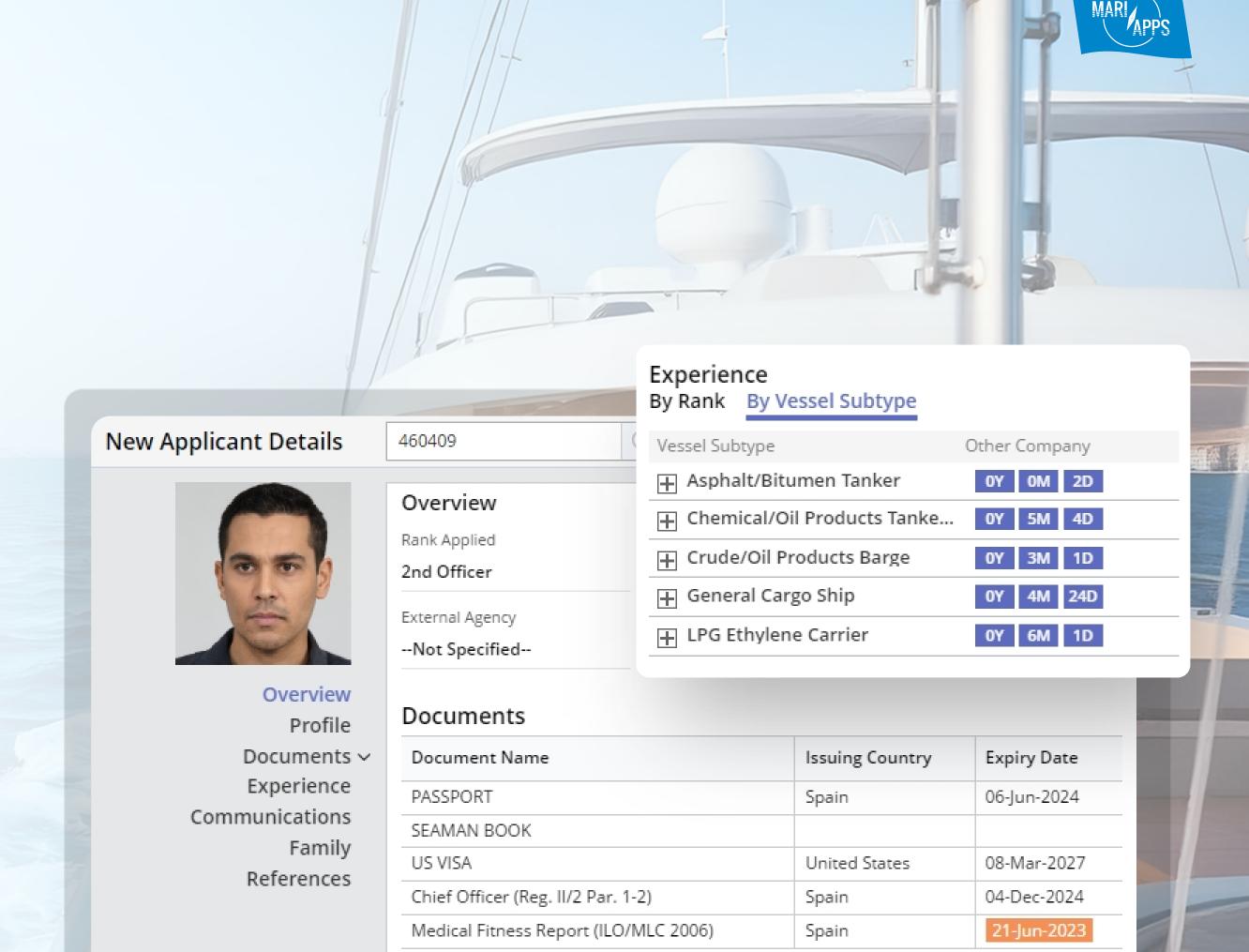
- View planned voyages, scheduled trainings, and provide date of availability
- Access travel documents
- Allotments detailed payslips and incidental expenses
- Chat live with the crewing department, update local contact details, download full documents with expiration status highlighted
- Provide alerts and notices of amendments including IMO regulation changes





Our marine recruitment software, accessible via web and mobile portals, allows users to manage applicant profiles and processes efficiently. Our recruitment application connects to *yacht*PAL Crewing to facilitate the process of screening and handling applicants.

- Centralized data of new applicants for convenient accessibility and retrieval
- Public portal to register new applicants of potential seafarers
- Upload offline application forms
- Configure approval processes for selection of candidates



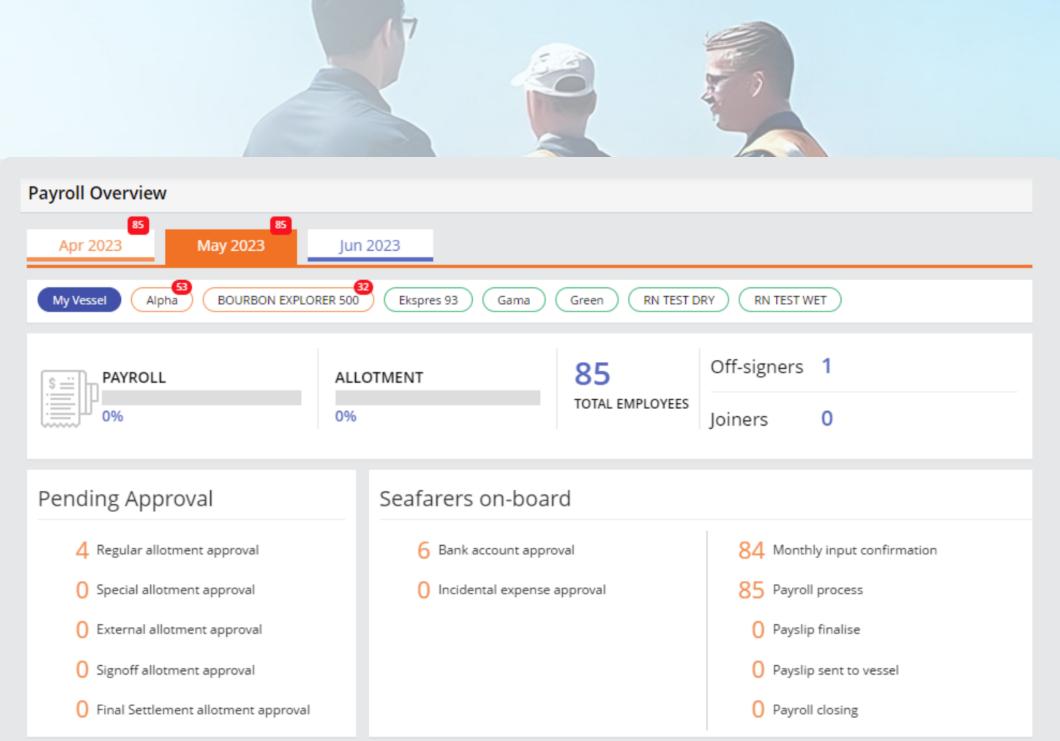
07





A versatile and advanced payroll processing system to manage multi-national, multi-currency transactions, and payroll calculations for the crew onboard. Provides efficient management of monthly payrolls for both salary and fee-based seafarers. Seamlessly integrated with Crewing and Accounts modules for managing crew contracts, dispersal of wages, and automatic transaction interfaces. Export to various e-banking systems for payments with interfaces that additionally allow for the preparation of accounting entries.

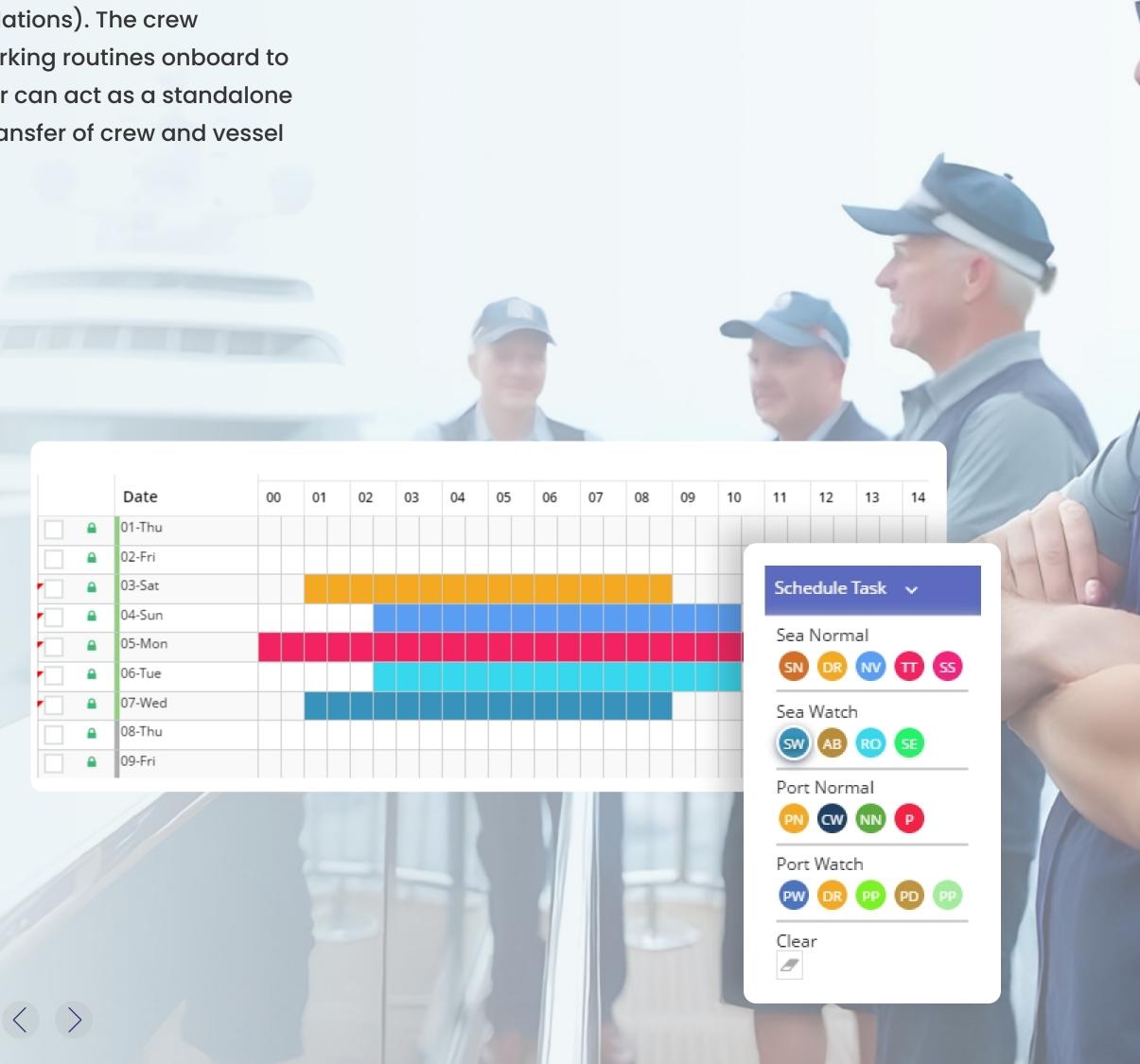
- Monthly inputs and shipboard deductions entered via the vessel module
- Payslip generation and processing can be done on the vessel module
- Personalized allotment processing
- Payroll charges reporting
- Portage bill integration, incidental expenses, booking, and payments
- Access pay slip on seafarer web or mobile portal
- Wage and automated bonus calculator
- Configurable allotment and bank charges





Sea Roster is a crew management software that manages the requirements onboard for compliance with crew work and rest hour regulations (STCW 2010, ILO MLC, US 0PA 90, and 0CIMF recommendations). The crew management software closely monitors any repeat deficiencies and adjusts future working routines onboard to prevent excessive working hours and reduce fatigue amongst the seafarers. Sea Roster can act as a standalone module or can be combined with Crewing, *smart*Ops, and Accounts. It allows for the transfer of crew and vessel information, while the voyage plan is provided by the *smart*Ops module.

- Work hour rest hour tracking, based on guidelines by global manpower regulatory bodies
- Management of individual and bulk schedules
- Provision to create plan from templates
- Integration with Payroll module for overtime calculations
- Data Library for job planning
- Integration with Crewing module for various seafarer related details
- Can increase deferred efficiency in task management
- Japanese flag state requirements for work hour rest hour regulations



09



Holistic travel management system acting as a bridge between corporate companies and travel agent groups. Travel agents can manage travel requests, raise ticketing options, and process them. Ticketing provides management with reports that provide insight into travel expenditure, destination reports, and other relevant data.

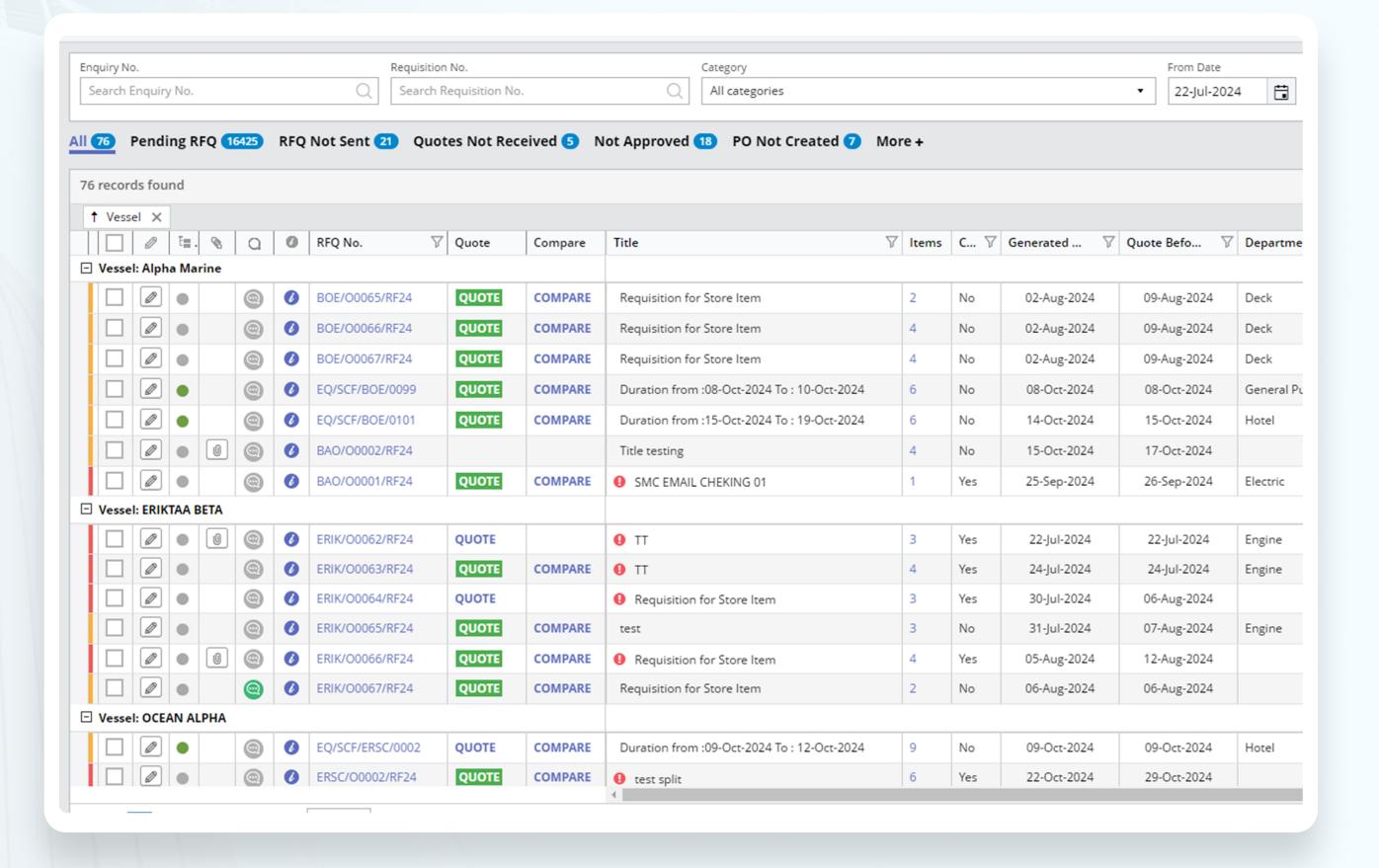
- Single solution for travel agents and for their customers
- Simple and intuitive to configure, manage, and use
- Create, track, and manage all travel request on a single platform
- Tailored ticketing process to suit ship management companies
- Achieve minimal assistance from travel agent
- Integration with GDS systems worldwide
- Integration with HR, Crewing, and Finance modules Obtain public, marine, and corporate fares





Procurement (3)

A comprehensive inventory and procurement management system that can be integrated with other onboard modules. It enables seamless data flow through the Maintenance and Accounting modules that provide a platform to track stock levels, forecast spares demand, job planning, manage vessel budgets, and track vendor turnover. *yacht*PAL's Procurement application can be integrated with third-party business-to-business (B2B) platforms and Vendor ERP systems.







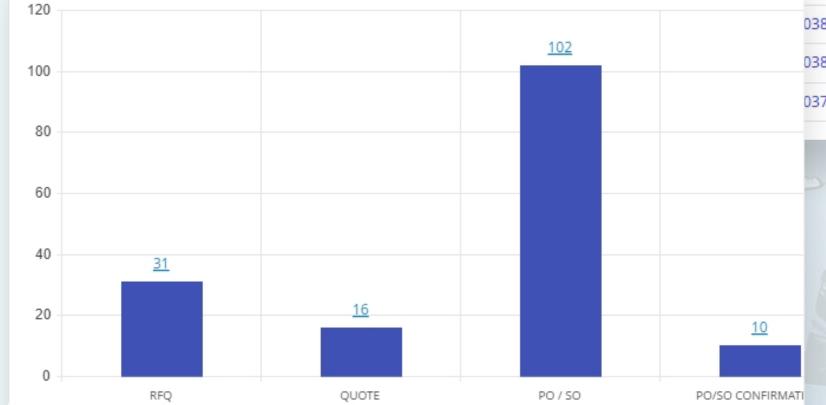




A web-based, end-to-end e-commerce solution that provides reliable and efficient processing of transactions. eConnect features a direct interface for exchange of goods and services which can be integrated with external systems and other modules, enabling seamless data flow throughout transactions.

Transaction Count

Enquiries All Pending Quoted Drafted Rejected 14 records found RFQ D... ∇ RFQ Rev No. Vessel RFQ No. ∇ Delivery Port ∇ Category \(\text{\text{\text{ATT/Conta}}} **8** SMC - STORES 26-May-2023 0 Jasmine Express A Mumbai Ø SMC - STORES 15-May-2023 Alger (Algiers) 0 Jasmine Express A Ø (3) 12-May-2023 General Stores 0 Baosteel Education Singapore BAO/00043/RF23 Open Ø 12-May-2023 Baosteel Education Altamira General Stores 0 Ø 26-Apr-2023 SMC - STORES 0 Jasmine Express A Kure, Kochi BAO/00041/RF23 Open Ø 25-Apr-2023 CP - SS : MAR... 0 Baosteel Education Arzew Ø BAO/O0039/RF23 Open MEDICINE 24-Apr-2023 Baosteel Education 0 039/RF23 Open **9** 24-Apr-2023 MEDICINE 0 Baosteel Education Alang SBY 038/RF23 Open Ø 0 SMC - STORES 24-Apr-2023 0 Baosteel Education Mumbai 038/RF23 Open **8** 24-Apr-2023 0 Baosteel Education Cochin SMC - STORES **8** 037/RF23 Open 20-Apr-2023 SMC - STORES 0 Baosteel Education Mumbai







Health, Safety, Environment, & Quality



A complete integrated system focusing on maritime compliances and regulations to ensure safety at sea and ashore

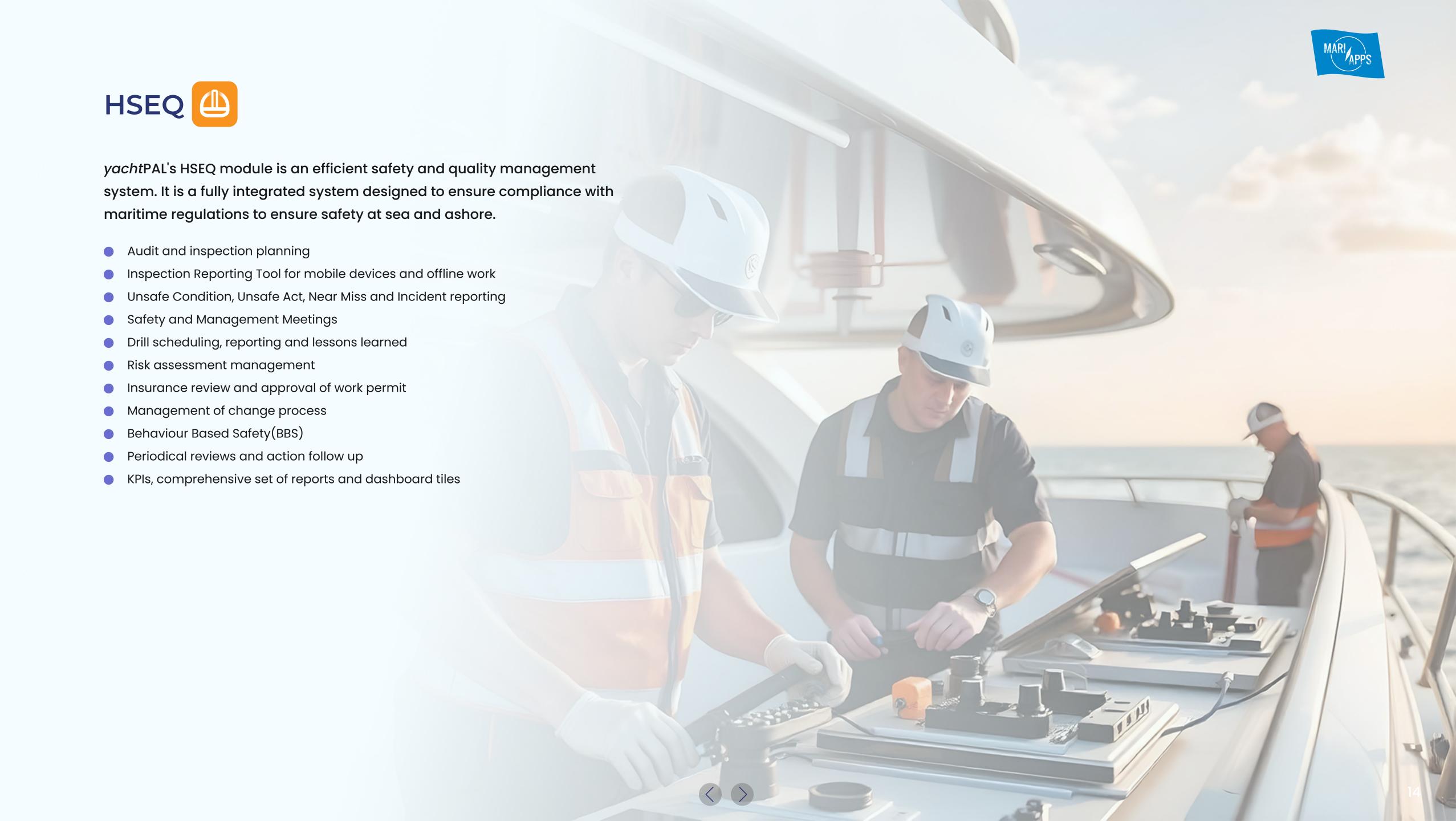
QDMS

Ship-shore integrated document management system, offering quality documentation, survey records, and data for HSEQ operations

Cerification

Catalog certification documents and survey records to ensure safe operation of vessels under management







QDMS is a ship-shore integrated module that minimizes the administrative burden of document management enhancing the safe and efficient operation of vessels.

The module enhances safe and efficient operation on the vessels.

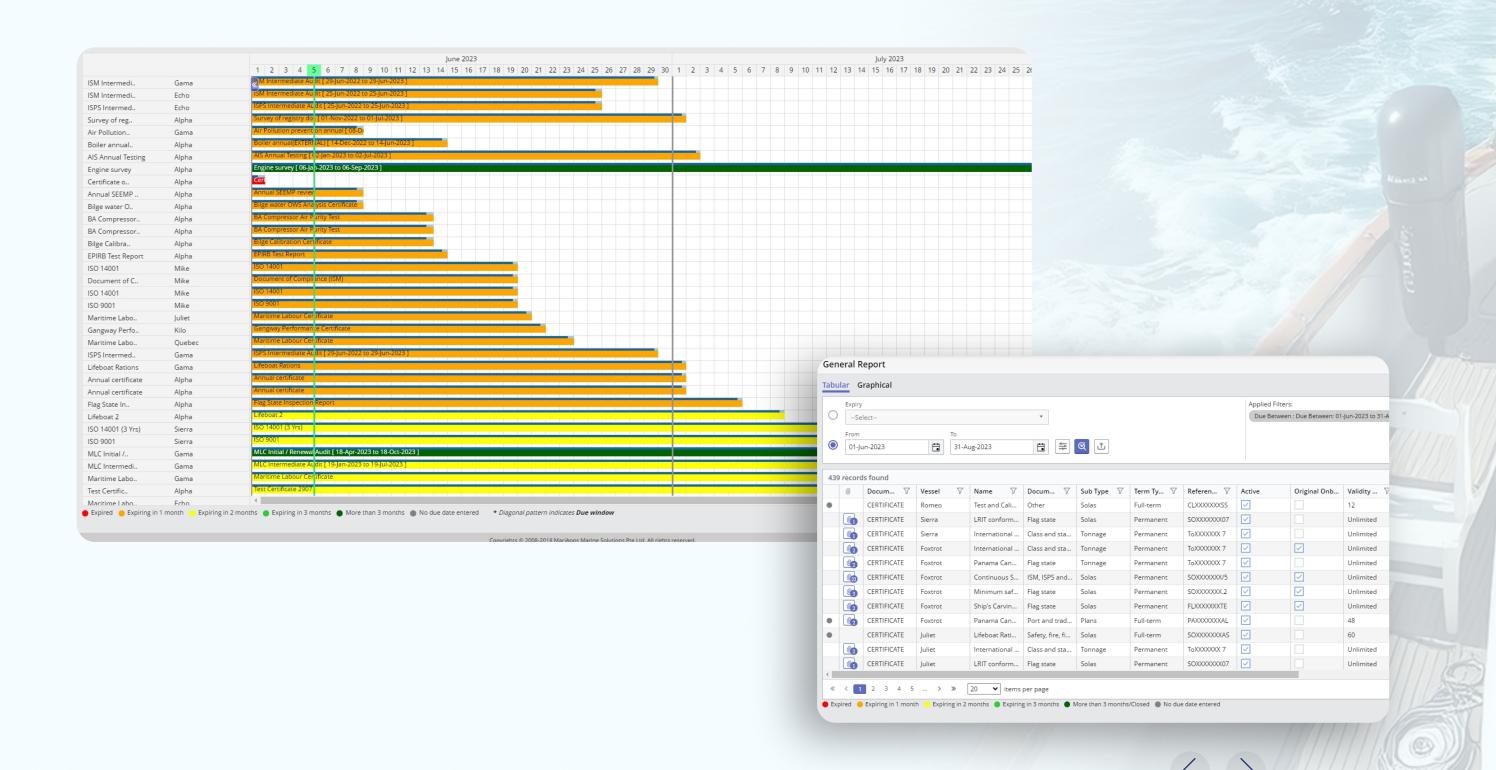
- Safety management manuals, quality management manuals, technical documents, rules and regulations etc. on shore and at sea
- Supports all internal and external document types, includes policies, procedures, forms, manuals, safety advisory notes etc.
- Efficient workflow for document creation, revision, review, approval, and publishing
- Full document controls throughout document lifespan e.g. versioning, archiving
- Full text or refined search, result list with document preview
- Efficient replication of documentation from shore to vessels
- Establish and implement common efficient policies and operating procedures
- Distribute best practices manuals across the fleet and organization





Standardize certifications and survey records related to the safe operation of vessels under management.

- Map certificates and surveys based on vessel types
- Provides transaction details with due date of certificates and surveys
- Graphical overview of expiring surveys, COCs, and memoranda along with document history







Accounts

Centralized management of financial accounting data

Financial Reporting

Verify financial reports, enter comments, and publish reports after ship managers' verification

Insurance

Efficiently and accurately record and process all types of ship management related claims















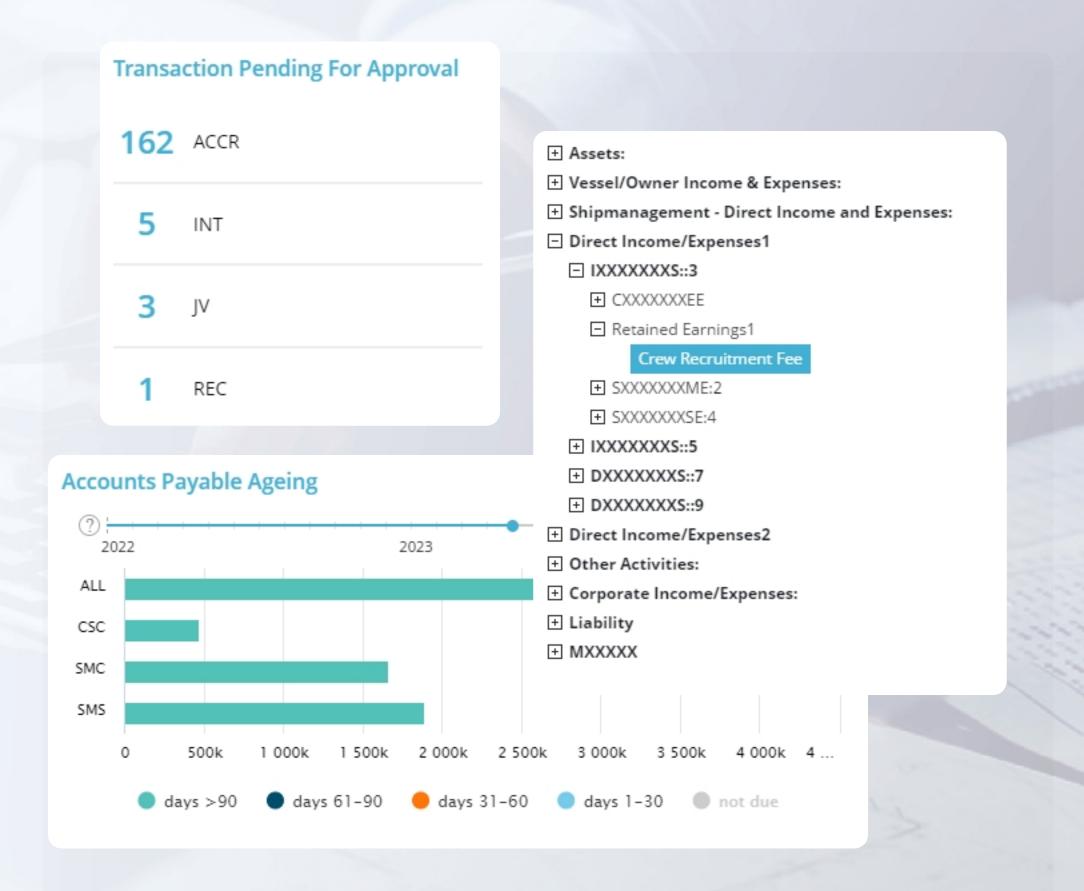




A comprehensive yacht accounting software

A multi-national, multi-currency, and multi-company business accounting software, which can be integrated with other core modules such as Procurement, Crewing, and Payroll. Covering all aspects of yacht management during the vessel management cycle.

- Customizable Owner presentation charts defined per entity budgeting
- Set up a new vessel entity in the system based on Owner contracts
- Invoicing the client/owner (accounts receivable), processing the received invoices (accounts payable), and ageing analysis reports (AR/AP)
- Monitoring vessel expenses and Owner cash position
- Direct banking transaction interfaces
- Detailed BI reports for supplier and client









Financial Reporting

Simplified report publishing from various sources and modules

A platform for publishing reports from various sources and modules e.g.

Accounts. The module enables several types of configurations required for

LiveFleet including alerts. Supports manual data upload if required.







Providing organized maritime insurance and claims handling, reporting, and analysis for vessel and crew

yachtPAL's Insurance module is a comprehensive claims handling, reporting, and operational analysis tool.

This module provides a reliable and efficient way to record and process all types of yacht management related claims.

- Review policy settings
- Management of incident details
- Expenditures and payment management
- Claim statements and cover letter generation
- Identify non-accepted items/cost
- Day-to-day claims process status update
- Review and approve claims
- Comprehensive set of reports and dashboard tiles

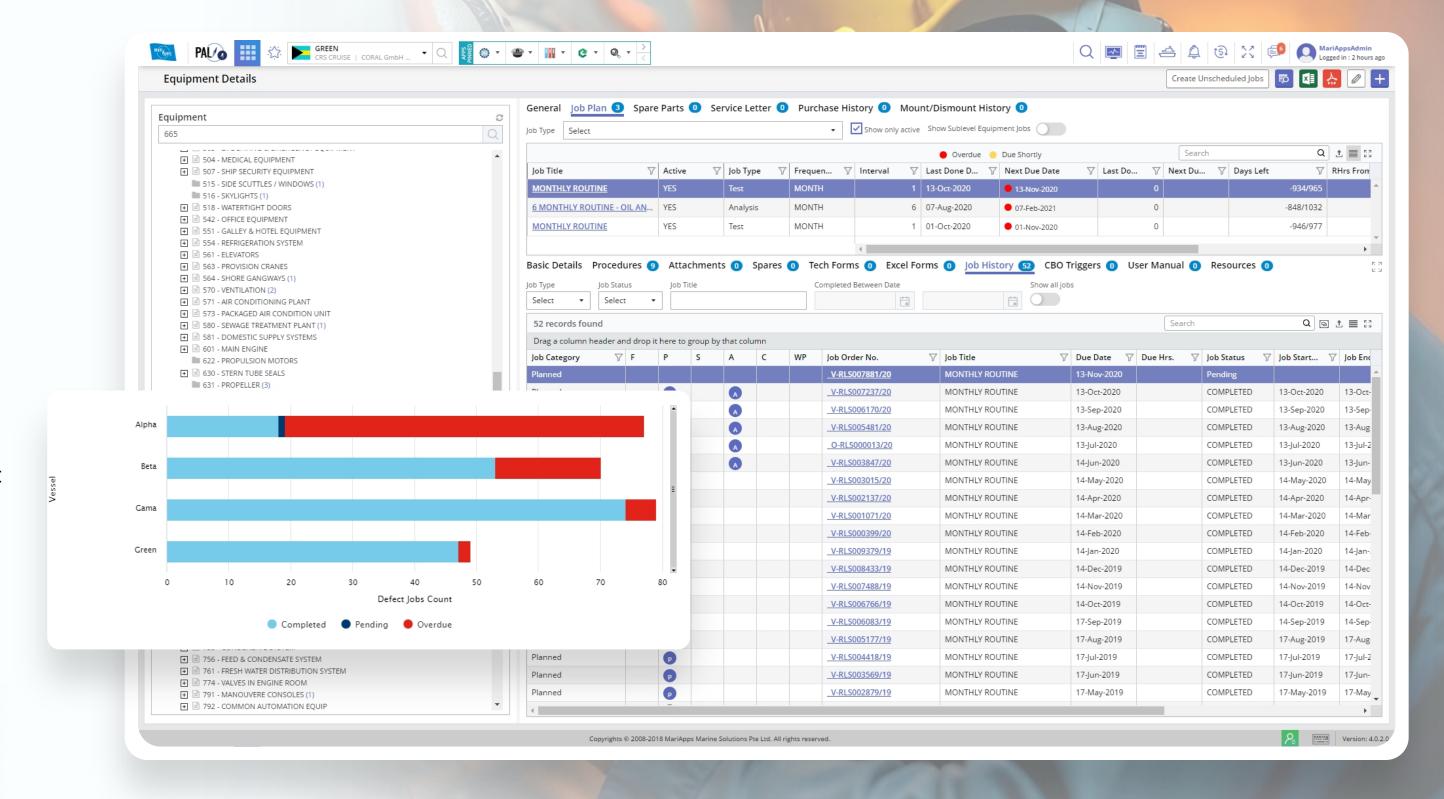






Efficiently track assets, assemblies, and parts associated with the vessel installation. The DNV type approved module can be configured according to the manufacturers'/class requirements.

- ClassNK, DNV, and ABS certified
- PMS data building utilities
- Equipment data management
- Order spare parts and items
- Data Library for job planning
- Maintenance completed and overdue analysis
- Condition Based Maintenance Data (CBMD) associated with the asset
- Detailed BI reports for supplier and client
- Pre-planning and scheduling of jobs containing cost and time projections
- Pre-planning capability provides key data to ensure inventory management based on predictive and preventive maintenance routines













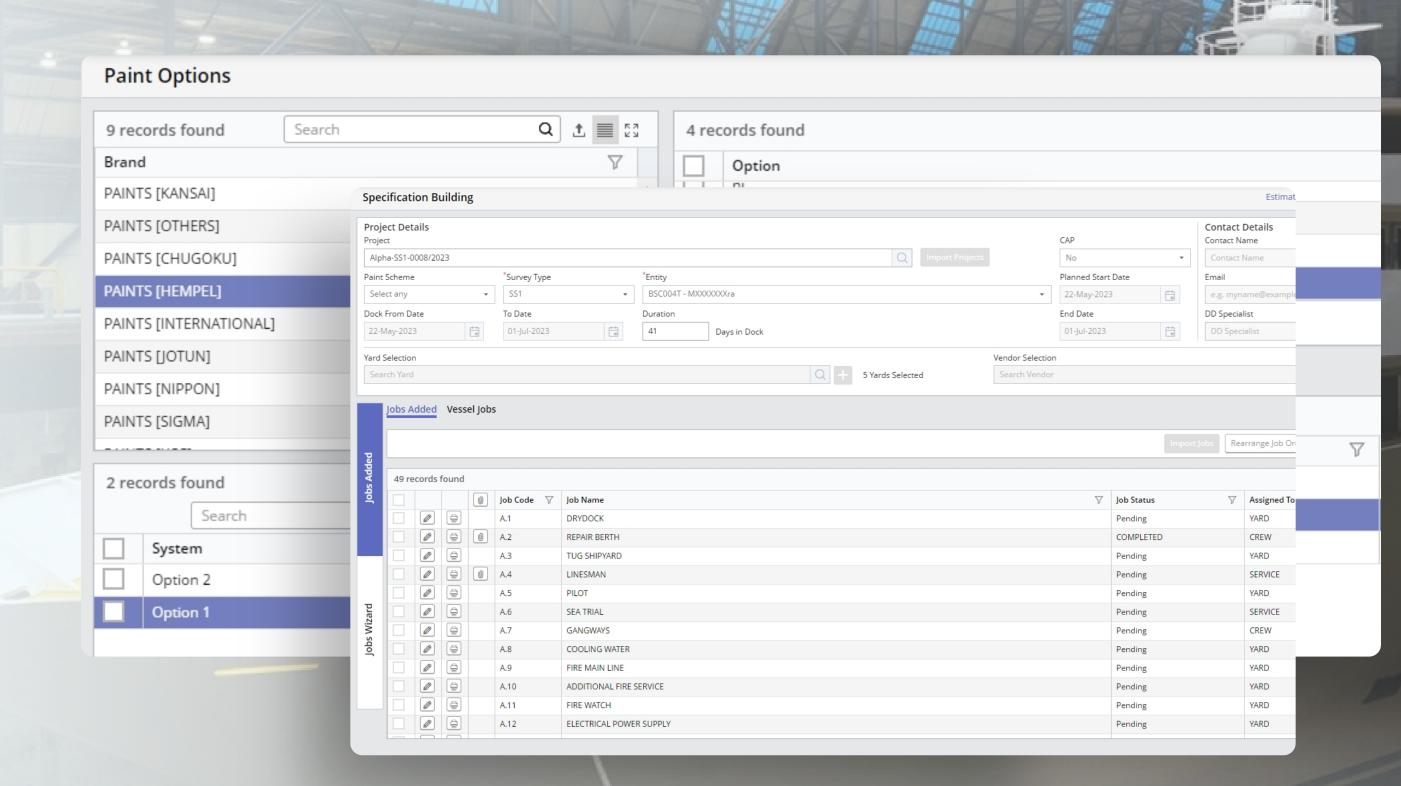






The Drydock module provides a comprehensive system for managing and processing dry dock operations, offering all the essential tools needed for dry dock jobs and a standardized platform for planning.

- Seamless integration with yachtPAL's Maintenance and Procurement modules
- Pre-planning capability provides key data to ensure inventory management based on predictive and preventive maintenance routines
- Generate specifications and invitations to tenders
- Web module for yards to have direct access to enter quotations
- Multi-currency tender and quote comparison features
- Yard firm stemming and generation of purchase orders
- Job planner and a complete array of tracking tools
- Daily operational and financial progress reporting
- Project report compilation



smartLogs (eRBooks & eLogs)



- Oil Record Book Part 1 (ORB Part 1)
- Oil Record Book Part 2 (ORB Part 2)
- Cargo Record Book 1 (Annex II)
- Emission Record Book (Annex VI)*
- Ozone Depleting Substance Record Book (Annex VI)
- Ballast Water Record Book#
- Garbage Record Book Part 1 (GRB Part 1)
- Garbage Record Book Part 2 (GRB Part 2)
- Biofouling Record Book (Part 1 & Part 2)!
- MARPOL Seal Logs
- Bunker Sample History Log
- Sewage and Grey Water Record Book (Cruise)
- Sewage Management Record (Cargo)
- Sewage Treatment Plant (STP) Daily Log
- *Fuel Change and Tier Status Change Over Record
- *New format from 2025 !New format since 2024

Advantages

- IMO regulations compliant
- Maintenance & support plan
- Mandatory software updates
- Recordkeeping by authorized personnel
- Multi-layer security
- Encrypted data with AES-256
- Reminders for pending tasks
- Overview of key operations on one
- display
- Automated analytical reports
- Increase transparency, reduce human error

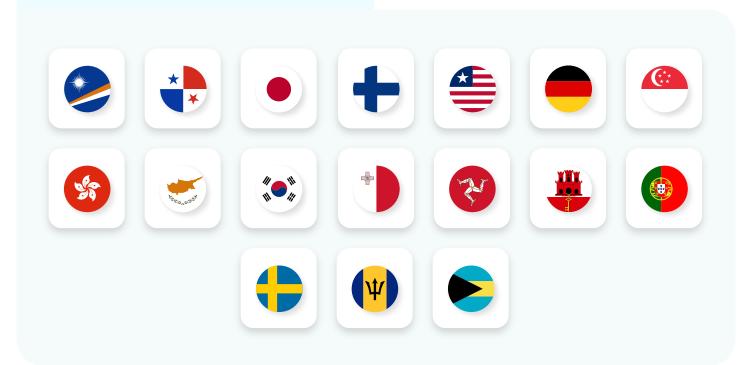
eLogs

- Engine Logbook
- GMDSS Radio Logbook
- Deck Logbook
- Compass Observation Log
- Radar Log

Upcoming Record Books

- Ship Security Logbook
- Controlled Drugs Register
- Key Register
- Controlled Drugs Register
- Key Register
- Medical Record Book
- Bridge Bell Book*
- Engine Bell Book*
- Marine Visitor Logbook*
- Refer plant Logbook
- *Only Mobile App, one report in web-version

Flag Approvals





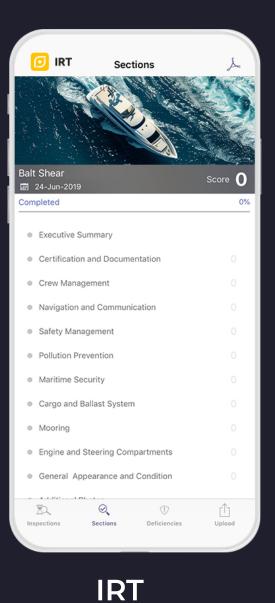


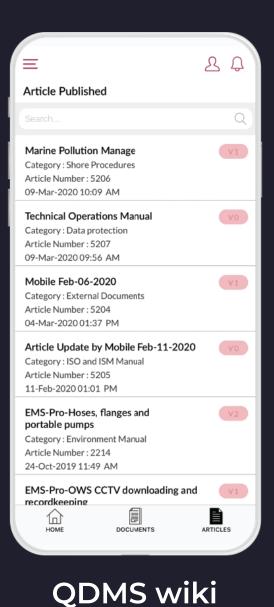


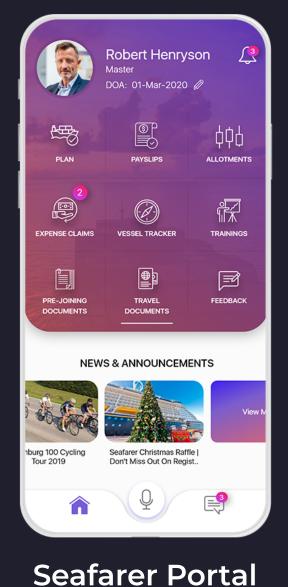
Type Approvals

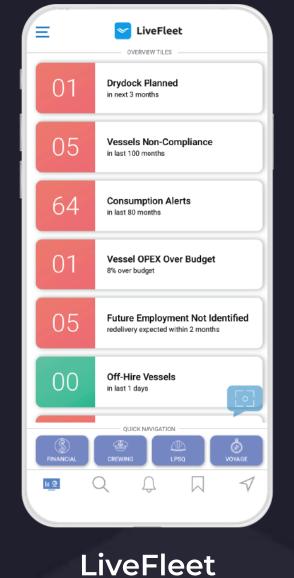


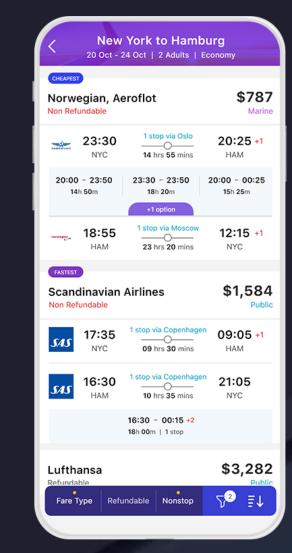




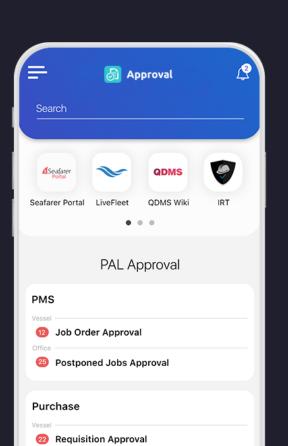










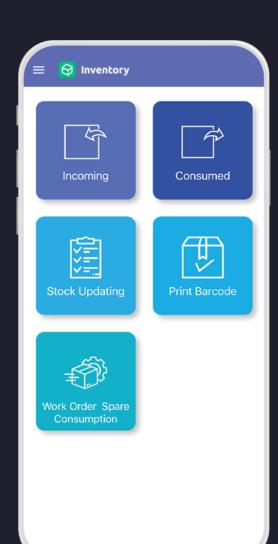




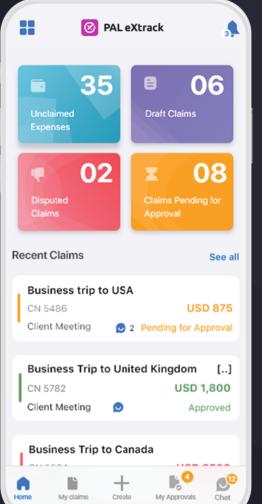
Requisition Approval

Quote Comparison and Approval

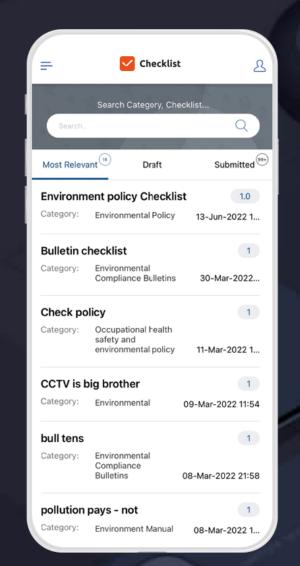
Technical Invoice Approval



Inventory

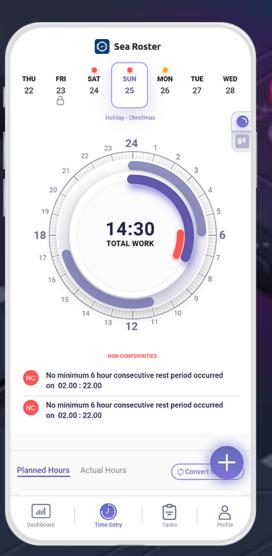


PAL eXtrack



Checklist

Ticketing



Sea Roster

Global Presence



Germany Vorsetzen 54 20459 Hamburg,



Singapore 108 Middle Road, #09-00, Bernhard Schulte House, Singapore 188967



India

Germany

MariApps House, Plot No A2-09, SmartCity Kochi SEZ, Kakkanad, Ernakulam, Kerala Kochi – 682042



Cyprus

Hanseatic House, 111 Spyrou Araouzou, St. 3036 Limassol, Cyprus



USA

9700 S. Dixie Highway #810, Miami, FL 33156, USA



UAE

#205, JBC 2, Cluster V, Jumeirah Lake Towers, Dubai, UAE



Japan

Fukokuseimei Building 17F, 2-2, Uchisaiwaicho 2 Chome, Chiyoda-ku, 100-0011 Tokyo, Japan



France

Quai d'Arenc CS 10571 – Sky Center, La Marseillaise 13001, Marseille



KSA

P.O. Box 79800, Al Khobar 31952, Kingdom of Saudi Arabia

